

# Predictive Modeling of Healthcare Costs

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Actuarial Research Conference  
based on joint work with Ian Duncan and Michael Loginov

# Predictive Modeling in the Media

- NYT [6/28/2014](#): “When a Health Plan Knows How You Shop”
  - “Mail-order shoppers and Internet users, for example, were likelier than some other members to use more emergency services.”
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(Academic) Actuaries should be **taking the lead** in this space

# Modeling Healthcare Costs

- Forecasting healthcare expenditures is **intrinsically difficult**
- Huge variability year-over-year
- Many sub-categories (Rx, PCP, Inpatient, Outpatient, ER); multiple claims per year

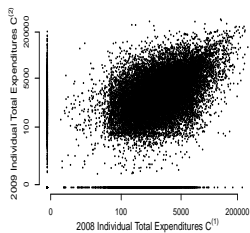
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- Huge variability year-over-year
- Many sub-categories (Rx, PCP, Inpatient, Outpatient, ER); multiple claims per year
- An enormous variety of potentially relevant risk factors:
  - Demographics
  - Lifestyle
  - Socioeconomic
  - **Health history**
  - **Claims history**

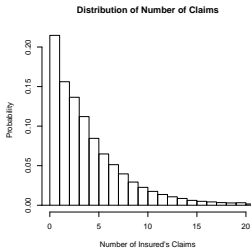
# Encoding Health Information

- Ongoing challenge how to quantify health data into format suitable for risk management
- **H**ierarchical **C**oexisting **C**ondition codes: identify the presence of underlying medical conditions/diagnoses
- HCCs are derived from submitted claim descriptions
- Complement dollar-cost information and claim counts
- CMS-HCC variant used in Medicare Advantage
- Our dataset had **83 HCC flags** (diabetes, hypertension, hip fracture, chemotherapy, etc.)
- Most are very rare

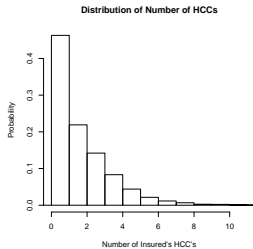
# Data Features



**COST**



**NUMCL**



**NUMHCC**

# Modeling Objectives

- Predict **individual aggregate next-year expenditures** given last year's data
- Classify insureds into risk groups
- Identify key predictive covariates, e.g.
  - What is relationship between predictors/future costs?
  - How helpful is HCC information?
- Uncover new relationships (data mining)



## Personal Objectives

- Expose **students** to a nontrivial dataset
- Introduce actuarial students to modern regression tools
- Test competing statistical approaches to understand their performance in this context
- Used as a case study for UCSB ActSci **Masters** students

## Traditional Approach

- Linear Model:  $COST = \sum_i \beta_i X^i + \varepsilon$
- Each predictive variable enters the model
- Coefficients  $\beta_i$  describe globally the effect on  $Y$  from changing  $X^i$  ceteris paribus
- Linear relationship between each predictor and the outcome
- Easy to understand + assess goodness-of-fit + test for significance

# Linear Models Extended

- Because healthcare data have long tails and the noise is state-dependent, a LM is not appropriate
- Data Transformation:
  - $\log COST = \sum_i \beta_i X^i + \varepsilon$  (smearing)
  - $COST = \exp(\sum_i \beta_i X^i) + \varepsilon$  (log-link)
  - Truncate extreme losses
- Variable Transformation:
  - Add variable **interactions** (AGE\*GENDER)
  - Add **nonlinear** predictors  $1_{AGE \in [25,34]} \dots$
- **Generalized Linear Model**

# Challenges

- Have a lot of predictor variables; many are highly correlated
- Have nonlinear relationships that must be captured (eg impact of AGE)
- Much more than just main effects
- Impact on costs is state-dependent (eg having 10 HCC's at age 65 vs having 10 HCC's at age 30)
- Little *a priori* knowledge about all this

Consequently:

- Parametrizing assumed relationships is difficult
- Including all possible variables in the model leads to overfitting
- Approach must be flexible and localized

# Recommendations

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Further requirements:

- Able to deal with many predictive variables of different types (numerical, factor, 0/1)
- Distribution of costs is long-tailed: handle outliers

## Approaches Tried

- **Lasso/LARS**: regularized linear model (M. Loginov, E. Marlow, V. Potruch, [ARC 2012](#))

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- **Boosted Trees**: ensemble model that sequentially fits (thousands) of small trees to the latest residuals
- **Decision Rules** (Quinlan M5) – treed model with a linear fit at each node. Final answer is a weighted average of ancestral LMs.



# Decision Rule (1 Tree out of 25)

Rule 1/4: [5060 cases, mean 3472.2988, range 0 to 40000, est err 3140.2654]

```

if
  age > 51
  allow_current_total <= 5764.29
then
  outcome = 2351.8117 + 1.04 allow_current_rx + 0.3 allow_current_prof
            + 234 pcp_visit_cnt_current + 391 no_of_HCCs - 933 HCC11
            - 55 total_count + 0.04 allow_current_op - 402 male
            + 950 HCC144 - 256 HCC91 - 201 HCC22 - 6 age - 375 HCC13

```

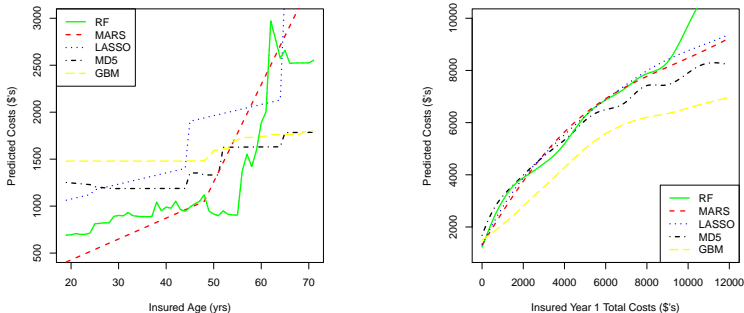
Rule 1/5: [792 cases, mean 4481.6519, range 0 to 40000, est err 3826.8042]

```

if
  age <= 55
  allow_current_prof <= 8855.27
  allow_current_total > 5764.29
  pcp_visit_cnt_current <= 6
then
  outcome = 6516.2337 + 6835 pcp_visit_cnt_current - 6392 total_count
            + 1.37 allow_current_rx + 0.36 allow_current_op
            + 5727 admit_cnt_current - 162 age + 0.16 allow_current_ip
            + 124 no_of_HCCs - 225 HCC22 + 0.02 allow_current_prof
            - 256 HCC11 - 142 male

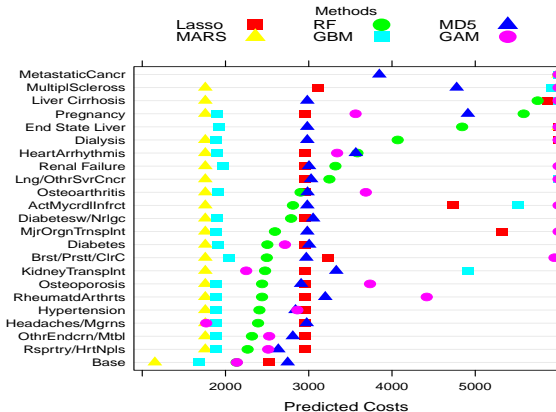
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# Marginal Dependence



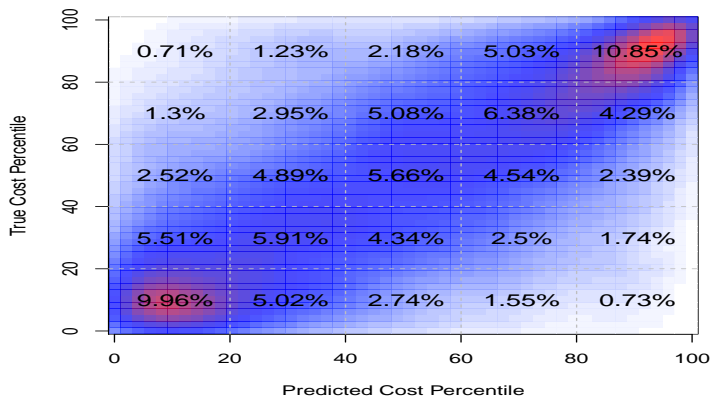
**Figure :** Partial dependence plots. Left panel: predicted 2009 costs for a Male with zero 2008 expenditures  $C^{(1)} = 0$  and no HCC codes, as a function of **AGE**. Right panel: predicted 2009 costs as a function of **2008 costs** averaged out over the testing population.

## HCC Effects



**Figure :** Predicted costs for a randomly picked **55-year old male** with a single given medical condition. Year-1 expenditures were fixed at  $C^{(1)} = 1620$  with  $NUMCL = 2$ . We show the results for 22 most influential/common HCC's. The last row shows the base case where no HCC flags are given.

# Ranking Risks



**Figure :** Classifying risks into quintiles. The numbers indicate percentage of test population ( $M = 10000$  individuals) that fall into the particular cell (grouped by predicted quintile versus the actual quintile) so that the total sum is 100% and each row/column adds up to 20%. Colors provide a more granular description of the same information, with dark red indicating highest density.

# What is the Loss Function?

How to assess accuracy/goodness of fit?

- Mean-squared error/ $R^2$  is too sensitive to outliers
  - Median absolute deviation will have a strong bias (washes out left-tail)
  - Rank dependence is a simple way to standardize (but probably too crude)
  - Predictive power is never high, so individual predictions are not too meaningful; what is the right group size to think about?
  - Cross-validation is important to trust the results
- ⇒ strongly affects how models are estimated

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- No simple way to **rank** covariates (eg testing for significance of HCCs)
- No simple way to respect **hierarchies** when doing model selection
- There are many knobs to **finetune**

# Endless Possibilities

- Many of the mentioned methods have multiple implementations (eg lasso2, lars, grplasso, elasticnet, glmpath)
- There are currently **71 R packages** in the Machine Learning directory <http://cran.r-project.org/web/views/MachineLearning.html>
- Great source of **pedagogic** examples!

## Summary of Findings

- None of the above off-the-shelf methods are perfect
- Clear that LM/GLM is very *far from optimal*
- Ideally, should design a **custom tool** (eg treed GLM models are still rudimentary)
- **Human experts** are indispensable
- Visualizing/explaining the models is KEY to make them acceptable to decision-makers. Need to understand the pitfalls of each method.
- Properly framing the objectives is as important as building the actual model
- Actuaries are best positioned to take charge of the entire modeling process.
- Need both new theory and new applied studies.

## More Takeways

- Costs are more predictive than pure HCCs
- HCCs are difficult to incorporate into a model
- Need a bespoke approach to deal with the right-tail
- Impossible to model zero-cost risks ( $R^2 < 0.1$ )

## Future Directions

- Risk Management: don't care only about the expected cost but also about its distribution → **quantile regression**
- Modeling the full predictive distribution (Bayesian methods)
- Classification: run an ordinal classification method to directly assign risk groups
- Frequency + Severity modeling (bottom-up approaches)

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**THANK YOU!**