

Advancements in Common Shock modeling

July 15th, 2014 Paul Ferrara, Ming Li, Phui Jing(PJ) Lee, Jimmy Su

Tokio Marine Technologies LLC

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Co-Researchers:

- Ming Li PhD & Chief Scientific Officer, Tokio Marine Technologies
- Phui Jing Lee (PJ) Tokio Marine Technologies/Georgia State U./ CAS exam student
- Jimmy Su PhD & SVP, Tokio Marine Technologies



Relevant literature:

- Advanced Correlations (2012 MetaRisk® Conference), Steve White
- The Common Shock Model (Variance Vol. 1/Issue 1 1997) Glenn Meyers
- The Calculation of Aggregate Loss Distribution from Claim Severity and Claim Count distributions (PCAS, LXX, 1983), *Philip Heckman, Glenn Meyers*



Common Shock modeling (*a.k.a. Contagion modeling*):

- Attempts to account for the additional, systematic, uncertainty within Insurance data:
 - Claim Counts (Frequency) distributions:
 - Exposure-base, of the insured, changes over-time.
 - Specifically: over the range of historical data.
 - IBNR claims must be estimated.
 - External drivers can cause change in claim frequencies:
 - Severe recession \rightarrow increase fire claims
 - Claim Size (Severity) distributions:
 - External drivers of severities:
 - Inflation
 - Underwriting cycle
 - Macroeconomic factors



Basic Common Shock/Contagion model

Frequency & Severity Common Shock/Contagion:

Frequency

Severity

 $N_1|C \sim FreqDist(\boldsymbol{\theta}_1|C)$ $N_2|C \sim FreqDist(\boldsymbol{\theta}_2|C)$

 $N_K|C \sim FreqDist(\boldsymbol{\theta}_K|C)$

- Where:
- $\boldsymbol{\theta}_i$ = vector of distribution parameters
- $C \sim Dist(E[C] = 1, Var[C] = c)$

Where *c* is a *scalar-valued* parameter, the "Frequency Contagion parameter".

Let: N_i , for $i = 1, 2, \dots, K$ be K claim count RV's, from K lines of business:

Let: X_k be the loss size *R.V.*, given a claim, from the k^{th} line of business:

$$X_k \sim Dist_k (E[X_k] = \mu_k, \quad Var[X_k] = \sigma_{x_k}^2)$$

Let: $\beta \sim Dist(E(\beta) = 1, Var(\beta) = b)$

Where **b** is a scalar-valued parameter, called the Severity Contagion parameter.

Multiply each X_k by the *same* realization of $\beta: \beta X_k$ $k = 1, 2 \cdots, K$

Poisson Frequency

Since the same *Frequency Contagion RV, C*, is used within each N_i:

• N_i , for $i = 1, 2 \cdots, K$ are *correlated*:

If $N_i \sim Poisson(\lambda_i)$, then define: $N_i | C \sim Poisson(C\lambda_i)$ where $C \sim Dist(E[C] = 1, Var[C] = c)$ Then, for $1 \le i, j \le K$, and $i \ne j$, 0.9 the correlation between N_i , N_j is: 0.8 0.7 $\rho_{N_i,N_j} = \sqrt{\frac{c\lambda_i}{1+c\lambda_i}} \sqrt{\frac{c\lambda_j}{1+c\lambda_j}}$ 0.6 correlation 0.5 0.4 ambda1=5 & lambda2=10 As $c \to 0 \implies \rho_{N_i,N_j} \to 0$ ٠ lambda1=5.8 lambda2=2 0.3 mbda1=1 & lambda2=2 • weak, or absent, contagious ambda1=1 & lambda2=1 03 environment 5 As $c \to \infty \implies \rho_{N_i,N_i} \to 1$ • 0.0 a strong contagious 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1.0 13 14 15 16 17 18 19 20 environment contagion parameter 'c'

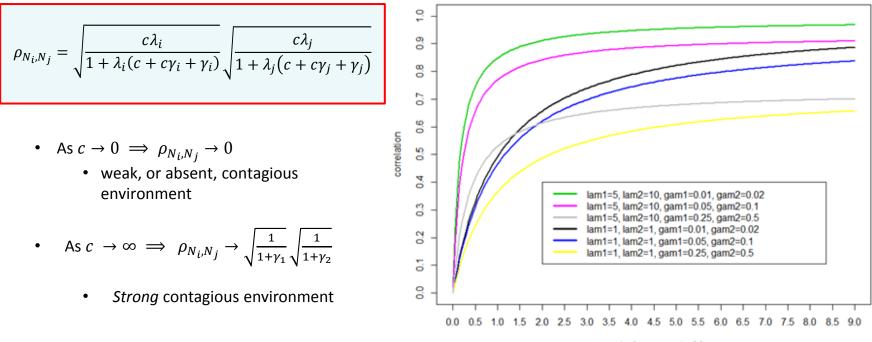
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Negative Binomial Frequency

If $N_i \sim NegBinomial(\lambda_i, \gamma_i)$ then define $N_i | C \sim NegBin(C\lambda_i, \gamma_i)$ where: $C \sim Dist(E[C] = 1, Var[C] = c$) and $(\lambda_i = mean \gamma_i = dispersion parmeter)$

For $1 \le i, j \le K$, and $i \ne j$, the correlation between N_i, N_j is:



contagion parameter 'c'

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Binomial Frequency

- Denote the best-fitting Binomial distributions to each of the *K* lines, by:
 - $\widehat{N}_i \sim Bin(\widehat{n}_i, \widehat{p}_i)$ for $1 \le i \le K$
- Let: $\hat{p}^* = \max(\hat{p}_1, \hat{p}_2, ..., \hat{p}_n)$

To simulate Claim counts from the line:

• Adjust the parameter, p, of each distribution, by the constant ratio: \hat{p}_i/\hat{p}^*

$$N_i | p \sim Bin\left(\hat{n}_i, \left(\frac{\hat{p}_i}{\hat{p}^*}\right)p\right)$$
 where $p \sim Beta\left(\alpha = \frac{1}{c}, \beta = \frac{1}{c}\left(\frac{1-\hat{p}^*}{\hat{p}^*}\right)\right)$

Hence:

• $E(N_i) = E_p \left[E_{N_i}(N_i \mid p) \right] = \hat{n}_i \cdot \hat{p}_i$ (the mean of the best-fitting Binomial distribution, to that line) $Var(N) = \frac{\hat{n}_i \hat{p}_i (1 - \hat{p}_i) + c\hat{p}^* \left[\hat{n}_i \hat{p}_i \left(1 - \frac{\hat{p}_i}{\hat{p}^*} \right) + (\hat{n}_i)^2 (\hat{p}_i)^2 \left(\frac{1}{\hat{p}^*} - 1 \right) \right]}{1 + c\hat{p}^*}$



Binomial Frequency: Variance

$$Var(N) = \frac{\hat{n}_i \hat{p}_i (1 - \hat{p}_i) + c\hat{p}^* \left[\hat{n}_i \hat{p}_i \left(1 - \frac{\hat{p}_i}{\hat{p}^*} \right) + (\hat{n}_i)^2 (\hat{p}_i)^2 \left(\frac{1}{\hat{p}^*} - 1 \right) \right]}{1 + c\hat{p}^*}$$

Several observations can be made from this expression:

- $c \to 0 \implies Var(N_i) \to \hat{n}_i \hat{p}_i (1 \hat{p}_i)$ (variance of *best-fitting* Binomial, to business line *i*)
- $Var(N_i)$ is an *increasing* function of *c*.

•
$$c \to \infty \implies Var(N_i) \to \hat{n}_i \hat{p}_i \left(1 - \frac{\hat{p}_i}{\hat{p}^*}\right) + (\hat{n}_i)^2 (\hat{p}_i)^2 \left(\frac{1}{\hat{p}^*} - 1\right)$$

Note:

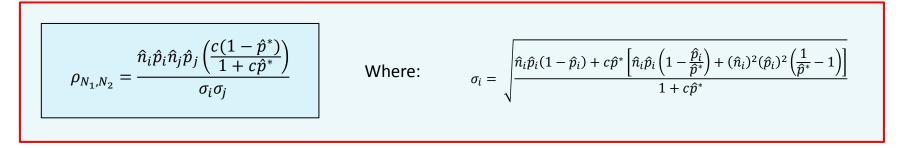
• If
$$\hat{p}_i = \hat{p}^*$$
, for line *i*:

•
$$c \to \infty \implies Var(N_i) \to \hat{n}_i \hat{p}_i(0) + (\hat{n}_i)^2 (\hat{p}_i)^2 \left(\frac{1}{\hat{p}_i} - 1\right) = (\hat{n}_i)^2 \hat{p}_i (1 - \hat{p}_i) > \hat{n}_i \hat{p}_i (1 - \hat{p}_i)$$



Binomial Frequency: Correlation

For $1 \le i, j \le K$, and $i \ne j$:



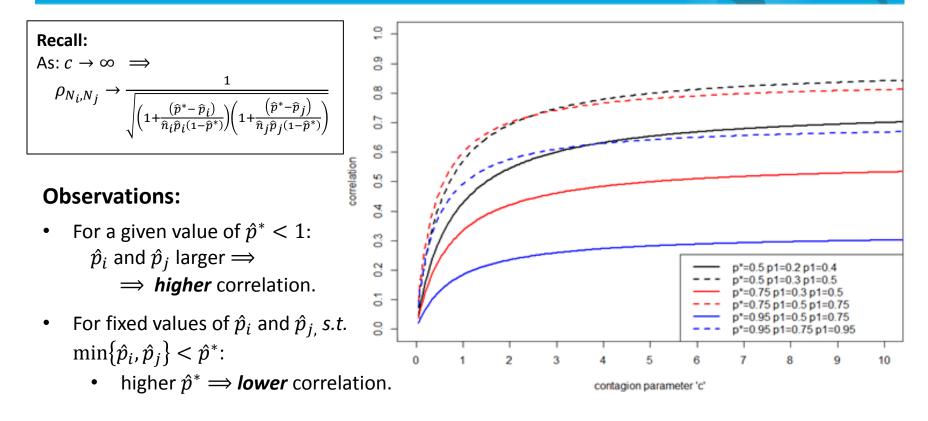
Observations:

- $c \to 0 \implies \rho_{N_1,N_2} \to 0.$
- ρ_{N_1,N_2} in an *increasing* function of *c*.

$$\begin{array}{ccc} \bullet & c \rightarrow \infty \end{array} \implies \rho_{N_i,N_j} \rightarrow \frac{1}{\sqrt{\left(1 + \frac{\left(\hat{p}^* - \hat{p}_i\right)}{\hat{n}_i \hat{p}_i (1 - \hat{p}^*)}\right) \left(1 + \frac{\left(\hat{p}^* - \hat{p}_j\right)}{\hat{n}_j \hat{p}_j (1 - \hat{p}^*)}\right)}} \end{array}$$



Binomial: Correlation VS. *C* (per level of Binomial parameters, and *p**)



- As $c \to \infty$:
 - If $\hat{p}_i = \hat{p}_j = \hat{p}^* < 1 \implies \rho_{N_i,N_j} \to 1$
 - If $\min\{\hat{p}_i, \hat{p}_j\} < \hat{p}^*$, then $\hat{p}^* \to 1 \implies \rho_{N_i, N_j} \to 0$



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Summary: Frequency Contagion

- The introduction of Contagion *preserves* the *mean* of the frequency distribution:
 - $E(N_i) = E_C[E_{N_i}(N_i | C)] = \lambda_i$ for $N_i \sim Poisson(\lambda_i)$ or $N_i \sim NegBinomial(\lambda_i, \gamma_i)$
- However, the *variance* of the claim count *RV*, will be increased:
 - $Var(N_i) = Var_C[E[N_i|C]] + E_C[Var[N_i|C]] = \lambda_i(1 + c \cdot \lambda_i) \quad (N_i \sim Poisson(\lambda_i))$

•
$$Var(N) = \lambda (1 + \lambda (c + c\gamma + \gamma))$$

 $(N_i \sim NegBinomial(\lambda_i, \gamma_i))$

•
$$Var(N) = \frac{\hat{n}_i \hat{p}_i (1-\hat{p}_i) + c\hat{p}^* \left[\hat{n}_i \hat{p}_i \left(1 - \frac{\hat{p}_i}{\hat{p}^*} \right) + (\hat{n}_i)^2 (\hat{p}_i)^2 \left(\frac{1}{\hat{p}^*} - 1 \right) \right]}{1 + c\hat{p}^*} \qquad (\hat{N}_i \sim Bin(\hat{n}_i, \hat{p}_i))$$

- The "frequency contagion *RV*", *C*, can follow *any* distributional form.
 - The only restrictions are:
 - 1. The distribution must have *positive support*
 - 2. The mean must be 1: E[C] = 1



Summary: Frequency Contagion, cont.....

- The correlation only depends on: (Regardless of which frequency distribution is used)
 - 1. Parameters of the Frequency distribution, and
 - 2. "Contagion parameter", c.

Ex: Poisson:
$$\rho_{N_i,N_j} = \sqrt{\frac{c\lambda_i}{1+c\lambda_i}} \sqrt{\frac{c\lambda_j}{1+c\lambda_j}}$$

- Even though the same contagion parameter, *c*, is used, *across all lines-of-business*:
 - ρ_{N_i,N_j} will <u>NOT</u> equal ρ_{N_m,N_n} , **unless** $(\lambda_i, \lambda_j) = (\lambda_m, \lambda_n)$
 - Hence, *only one parameter*, *c*, will induce a whole, non-constant, correlation matrix.
 - The induced correlation matrix will be *"automatically" determined,* by:
 - The marginal distribution, of each line.
 - The value of the *contagion parameter*, *c*.





Proposed Aggregate Common-Shock/ Contagion model

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Proposed Aggregate Contagion model

Let: $FreqDist(\theta_k|C)$ be the *best-fitting* distribution to the claim count data, for the k^{th} -line:

• $N_k^* | C \sim FreqDist(\boldsymbol{\theta}_k | C)$ where $C \sim Dist(E[C] = 1, Var[C] = c$)

Let $Dist_{X_k}(\mu, \sigma_{X_k}^2)$ be the *best-fitting* distribution to the loss size data , for the k^{th} -line:

Assume that X_k can be *decomposed* into the product of two RV; βZ_k , s.t.:

 $Var(X_k) \approx Var[\beta Z_k]$

- $X_k \sim Dist_k (E[X_k] = \mu_k, Var[X_k] = \sigma_{x_k}^2)$ is the observed, empirical, claim size data.
- β is the *severity contagion* RV, s.t. $\beta \sim Dist(E(\beta) = 1, Var(\beta) = b)$
 - β represents the *systematic* component of the losses process X_k .
- Z_k the *underlying* loss RV.
 - Z_k represents the *idiosyncratic* component of the losses process X_k .
 - *i.e.* the true, underlying, loss process.



Aggregate Contagion model - requirements

Requirements for the proposed Aggregate contagion model:

1. β be *independent* of Z_k , and

2.
$$E(Z_k) = \mu_{Z_k} = \mu_k = E(X_k)$$

- 3. The distribution of β must have **positive support**
- 4. The mean must be 1: $E[\beta] = 1$

These conditions ensure that:

- $E[\beta Z_k] = E[\beta]E[Z_k] = 1 \cdot \mu_{Z_k} = \mu_k = E(Z_k)$
- $Var[\beta Z_k] = \sigma_{Z_k}^2 + b(\mu_k^2 + \sigma_{Z_k}^2)$

In summary, the Severity component of the proposed Aggregate Contagion model is s.t.:

$$\beta Z_k \quad \text{where:} \begin{cases} Z_k \sim RanDist_k \left(E[Z_k] = \mu_k, \ Var[Z_k] = \sigma_{Z_k}^2 \right) \\ \beta \sim RanDist(E(\beta) = 1, \ Var(\beta) = b), \text{ with } b \ge 0 \end{cases}$$

• such that: $E(Z_k) = \mu_{Z_k} = \mu_k = E(X_k) \text{ and } Var(Z_k) = \sigma_{Z_k}^2 \le \sigma_{X_k}^2 = Var(X_k)$



Aggregate Contagion model - description

The proposed severity contagion model is consistent with the common shock/ contagion modeling paradigm, since:

- In the absence of a contagious environment, it should be inferred that; $\sigma_{z_k}^2 \approx \sigma_{x_k}^2$, and hence:
 - $\sigma_{x_k}^2 = Var(X_k) \approx Var[\beta Z_k] = \sigma_{z_k}^2 + b(\mu_k^2 + \sigma_{z_k}^2)$, which implies that; $b \approx 0$.
- Conversely, in the presence of a strong contagious environment, it should be inferred that:
 - $\sigma_{z_k}^2 \ll \sigma_{x_k}^2$, which, by the same argument, implies that $Var[\beta] \gg 0$, or $b \gg 0$.

Conversely, under the same assumption that: $Var(X_k) \approx Var[\beta Z_k]$, we have that:

- $b \approx 0$ implies that $\sigma_{z_k}^2 = Var[\beta Z_k] \approx Var(X_k) = \sigma_{x_k}^2$, which implies a weak contagious environment, and:
- $b \gg 0 \implies \sigma_{x_k}^2 = Var(X_k) \approx Var[\beta Z_k] = \sigma_{z_k}^2 + b(\mu_k^2 + \sigma_{z_k}^2) \gg \sigma_{z_k}^2 \implies \text{ strong contagious environment.}$



Calibration proposed Contagion model

The proposed represents a refinement to the *current* Severity contagion approach, in the literature: βX_k .

- By fitting X_k to the empirical data, and then multiplying by β :
 - $Var[\beta X_k] = \sigma_{x_k}^2 + b(\mu_k^2 + \sigma_{x_k}^2) > \sigma_{x_k}^2 \approx Var[data]$
 - *i.e.*: βX_k will *over-estimate* the variance of the observed, per-claim, loss size data.

However, the proposed aggregate contagion model will only be useful if:

- 1. $Var(X_k)$ can faithfully be modeled by the product of β , and Z_k :
 - *i.e.*: $Var(X_k) \approx Var[\beta Z_k]$
- 2. A *calibration scheme* exist, which is able to effectively isolate the contribution of β , and Z_k , to the variation of the data.

We investigate these assumptions in the following case studies.







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We first investigate the assumptions for a *single line-of-business*:

Data: 670 claims between years 2003 and 2012

- Property Natural Peril (severe convective storm)
- For a single company.
- Occurrence basis.
- Losses over 10-years: 2003 2012
- Loss sizes are in units of \$1,000.

Frequency calibration:

- We use a Poisson distribution for the claim counts.
- The parameter value λ is set equal to the empirical average annual claim counts:

•
$$\lambda = \overline{X} = 67.$$

• Solve: $Var(N) = \lambda(1 + c \cdot \lambda)$ for *c*:

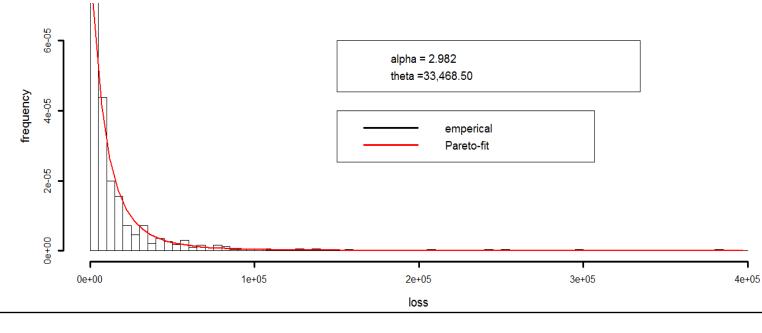
•
$$c = \frac{V\widehat{a}r(N)}{\lambda^2} - \frac{1}{\lambda} = \approx 0.115$$

•
$$\widehat{Var}(N) = sample \ variance$$
 and $\lambda = \overline{X} = 67$



Severity calibration:

- Using the per-claim severity data, over the full 10-years:
 - The best-fitting distribution to the per-claim severity, X, is:
 - Pareto distribution, with
 - $\alpha_{MLE} = shape \ parameter = 2.982$, and
 - $\theta_{MLE} = scale \ parameter = 33,468$





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But we need the distribution of the *pure*, *underlying*, loss process; Z

Let:

 $S^* = \sum_{i=1}^{N^*} \beta Z_i$ $\Rightarrow Var[S^*] = Var[Z_i]E(N^*) + (E[Z_i])^2 Var(N^*) + b \cdot \{Var[Z_i]E(N^*) + (E[Z_i])^2 E(N^{*2})\}$

Note: This equation incorporates both frequency and severity contagion, and does not depend on the distributional form of the claim count RV (Poisson, Negative Binomial, or Binomial).

And:

- $E(N^*) = \lambda$
- $Var(N^*) = \lambda(1 + \mathbf{c} \cdot \lambda)$

Hence:

$$Var[S^*] = \sigma_z^2 \lambda + \mu_z^2 \lambda (1 + c\lambda) + b \cdot \{\sigma_z^2 \lambda + \mu_z^2 [\lambda(1 + c\lambda) + \lambda^2)]\} = \lambda (1 + b)(\mu_z^2 + \sigma_z^2) + \lambda^2 \mu_z^2 [b + c + bc]$$

$$\implies b = \frac{Var[S^*] - \lambda \sigma_z^2 - \lambda b(\mu_z^2 + \sigma_z^2) - \lambda \mu_z^2 - \lambda^2 \mu_z^2 c}{\lambda^2 \mu_z^2 (1+c)}$$



Calibration of the *pure*, *underlying*, loss process; Z

Set: $Var[S^*] = Var[S^*] = empirical$ variance of the *annual aggregate losses*:

$$\Rightarrow b = \frac{\widehat{Var}[S^*] - \lambda \sigma_z^2 - \lambda b(\mu_z^2 + \sigma_z^2) - \lambda \mu_z^2 - \lambda^2 \mu_z^2 c}{\lambda^2 \mu_z^2 (1+c)}$$

And use the following values (all based on the sample):

- The mean of the Poisson frequency distribution ($\lambda = 67$)
- The modeled mean of the per-claim severity distribution ($\mu_z = 17,842$)
- The modeled variance of the per-claim severity ($Var[\beta Z] = \sigma_x^2 = 32,329^2$)
- The *empirical* variance of the annual aggregate losses ($Var[S^*] = 697,245^2$)
- The frequency contagion parameter (c = 0.115)

$$\Rightarrow \qquad b = \frac{Var[S^*] - \lambda \cdot Var[\beta Z] - \lambda \mu_Z^2 - \lambda^2 \mu_Z^2 c}{\lambda^2 \mu_Z^2 (1+c)} \approx 0.13$$

And:

$$\implies \qquad \sigma_z^2 = \frac{Var[\beta Z] - b\mu_z^2}{1+b} = 29,634^2$$



Finally, using:

- $\mu_z = 17,842$
- $\sigma_z^2 = 29,634^2$

The distribution of the *pure*, *underlying*, loss process; $Z \sim Pareto(\alpha_z, \theta_z)$ are determined to be:

- $\alpha_z = 3.137$, and
- $\theta_z = 38,133$

Now, we perform a simulation study of the Aggregate Annual Layered Losses

$$S^* = \sum_{i=1}^{N^*} \beta Z_i$$

Using the parameter values calibrated from the actual, empirical, data:

- $N|C \sim Poisson(C \cdot 67)$ and $C \sim Gamma(E[C] = 1, Var[C] = 0.115)$
- $Z_i \sim Pareto(3.137, 38, 133)$ and $\beta \sim Gamma(E(\beta) = 1, Var(\beta) = 0.13)$



We use the following Layers, of the AAL:

Layer1: 0 – 7.5M Layer2: 7.5M – 20M Layer3: 20M – 45M Layer4: 45M – 70M Layer5: 70M – 100M Layer6: 100M – 200M

Simulation procedure:

- 1. For each iteration of the simulation, generate 10 years of Aggregate Annual Losses under both:
 - The Traditional method
 - The Contagion method.
- 2. For each of the pre-defined Loss Layers (above) calculate the *Annual Aggregate losses* within each layer.
- 3. For each layer, calculate the *CV* of the Aggregate Annual losses, over the 10-years.

Repeat 100,000 times.

At this point, we have 100,000 10-year CV estimates, for each layer



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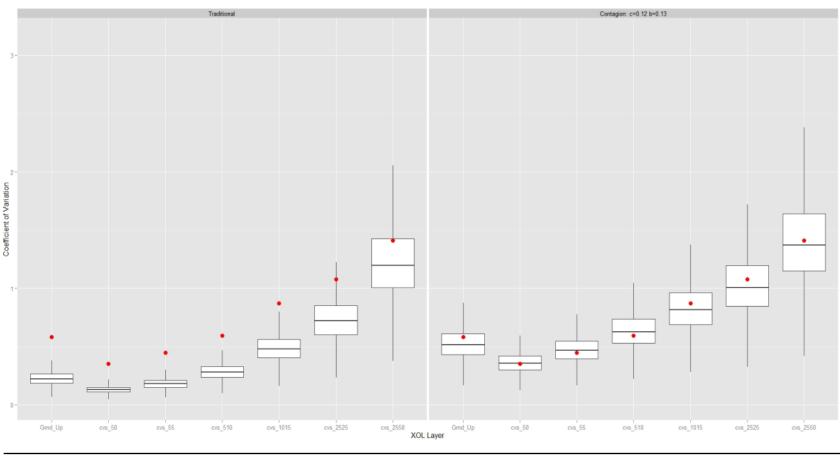
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Traditional Collective Risk model

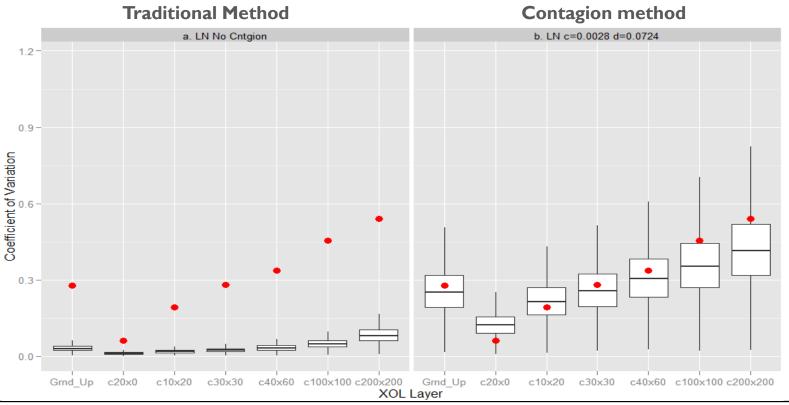
Proposed Aggregate Contagion method

Case Study #1: Results

Case Study #2: XYZ Insurance GL Claims Data

Provided loss data on:

- LOB: GL claims on transaction-level
- Losses over 5-years: 2009 2013
- Occurrence basis, Losses recorded after policy-limits and deductibles





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Case Study: Summary

Traditional Collective Risk modeling

- No Frequency Correlation available
- No Severity Correlation available within the LOBs
- Produces *flawed* estimates of the Variation of Aggregate Annual claims.
 - Underestimates the Variation.

Traditional Collective Risk *underestimates*:

- Volatility of aggregate losses.
- Volatility of aggregate losses within XOL layers.
- Risk measure in terms of Spectral risk, TVaR or VaR.
- **Effect of Traditional Collective Risk Model:**
 - May underestimate Capital Requirements.
 - May *underprice* reinsurance contracts.



Contagion Model: Summary

- **Contagion Model**
 - Induce frequency correlation using frequency contagion
 - Induce severity correlation through severity contagion
- Easy to understand through implied correlation and volatility
- Easy to implement within high performance simulation
- Represent the state-of-the-art in correlation treatment (Meta Risk, ReMetrica)
- Have demonstrated that contagion exists using real life data.
- Have showed that the contagion can better estimate:
 - Volatility of aggregate losses
 - Risk measure in terms of Spectral risk, TVaR or VaR
 - Expected loss of XOL layers

